

EVERSHEDS
SUTHERLANDCharles C. Kearns
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Connect with Charles Kearns:  

**Charlie Kearns advises Fortune 500 clients on all aspects of state and local tax policy, planning, restructuring and acquisitions and controversy.**

Charlie advises employers on state and local tax issues arising out of employment relationships, including multistate withholding compliance and policies, deferred compensation planning and unemployment insurance matters. As part of his practice, Charlie routinely assists multistate and multinational employers on state and local tax issues related to remote and mobile workforces, such as advice on policy drafting and implementation, planning and restructuring and compliance.

Charlie has extensive experience with state and local tax issues affecting the technology, media and telecommunications industries, particularly with respect to state legislative analysis and drafting, the application of federal legislation to state taxes, the Streamlined Sales and Use Tax Agreement and other policy matters.

Before joining the firm in 2005, Charlie was a Graduate Fellow at the Council On State Taxation.

Client experience



- Represented DIAKRIT AB, a leader in global real estate marketing, on its acquisition of Virtulance, LLC, a US-based leading real estate photography provider.

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Presentations



- Byte the Bullet: Navigating the Digital Tax Frontier, March 13, 2024, ABA-IPT Advanced Sales & Use Tax Seminar
- Where Do We Go From Here, March 6, 2024, Capital University Law School's Symposium
- The Top 10 Hot Tax Policy Issues, February 2, 2024, Louisiana State Bar Association - Tax Section Annual Meeting
- SALT Legislative Update, January 23, 2024
- Changing State Tax Laws, November 9, 2023, Payments Compliance Conference
- State Tax Policy, October 21, 2023, BTI Annual Conference
- The New Mobile Workforce – Employees Working from Anywhere, October 19, 2023, COST 54th Annual Conference
- Remote Work Revolution, August 16, 2023, NCSL SALT Summit
- Taxation of Digital Goods and Services, August 13, 2023, NCSL SALT Summit
- Taxing Issues: Remote Workers, June 22, 2023, Tax Academy Policy Seminar
- The Implications on Tax Administration and Policy of the Increase and Permanency of Remote Workers, June 12, 2023, FTA Annual Meeting
- SALT Legislative Update: Where We Are and Where We're Going, May 17, 2023, TEI Nashville Spring Seminar
- Remote/Mobile Workforce: Where Are We Now?, March 22, 2023, 73rd TEI Midyear Conference
- Remote Work, January 13, 2023, 2023 National Conference of State Legislatures
- SALT Legislative Update, January 10, 2023
- State Tax Policy Trends and Issues, October 31, 2022, BTI Annual Conference
- NOLs: The Most Valuable State Tax Assets You Only Think You Have, October 25, 2022, 77th TEI Annual Conference
- SALT Scoreboard Review - What are the Most Litigated Issues and Are Taxpayers Winning?, September 22, 2022, TEI Audits and Appeals
- Remote Work, May 18, 2022, NCSL State and Local Taxation Working Group
- Does the Permanent Internet Tax Freedom Act Have Any Teeth?, April 7, 2022, COST's 2022 Sales Tax/Audit Webinar
- 2022 SALT Legislative Outlook, April 6, 2022, TEI Denver Virtual SALT Day
- All Things Digital: State Taxation of Digital Goods and Services, April 6, 2022, TEI Denver Virtual SALT Day
- Does the Permanent Internet Tax Freedom Act Have Any Teeth?, March 10, 2022, COST 2022 Sales Tax Conference
- SALT Legislative Tax Update, March 2, 2022
- Taxation of Digital Advertising & Services, November 4, 2021, Michigan Association of CPAs
- Pandemic Pandemonium Part 2 - Taxing Telecommuters, October 29, 2021, Hartman SALT Forum

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- Indirect Tax Developments and Reporting Trends, October 27, 2021, 76th TEI Annual Conference
- Latest Developments in Cross-Border Reporting Under DAC6 & DAC7, October 26, 2021, 76th TEI Annual Conference
- A Deep Dive Into the Taxation of Digital Goods and PITFA - Not Just for ISPs, October 18, 2021, COST 52nd Annual Meeting
- Bruins & Bison & Tigers, Oh My! A SALT Controversy and Litigation Update to Protect Your Company, September 30, 2021, TEI Nashville webcast series
- Working at Home and Mobile Workforce, August 12, 2021, COST 2021 State and Local Tax Workshop for the Tech Industry
- State Tax Developments, June 29, 2021, TEI Region IV webcast
- Isn't It Inconvenient? Teleworking Issues for Employers, May 18, 2021, TEI Denver SALT webcast
- Isn't It Inconvenient? Teleworking Issues for Employers, April 20, 2021, TEI Seattle webcast series
- SALT Quarterly Update, March 30, 2021, Eversheds Sutherland
- TEI Richmond Chapter – SALT Session (webcast), March 18, 2021
- State Tax in a COVID-19 World, March 18, 2021, TEI Richmond
- Isn't It Inconvenient? Work-From-Home Issues for Corporations and Their Employees, March 16, 2021, TEI Mid-Atlantic webinar series
- TEI Mid-Atlantic Webcast Series, March 15-16, 2021
- Zeros and Ones in 2021: Next Moves in the Digital Tax Debate, January 6, 2021, Eversheds Sutherland January Outlook webcast series
- 2021 Tax Outlook Webcast series, January 5-15, 2021
- Eversheds Sutherland presents at the TEI New York Chapter's 57th Annual Tax Symposium, December 9, 2020, Tax Executives Institute New York Chapter
- SALT issues related to worker classification and telework, September 10, 2020, Eversheds Sutherland
- State Taxation in a COVID-19 World, August 24, 2020, TEI
- Walmart Wins – Discussion of the Louisiana Supreme Court's decision and other marketplace updates, June 29, 2020, IBM
- Sales Tax Update, May 20, 2020, Electronic Transactions Association (ETA) and Eversheds Sutherland
- State Tax in a COVID-19 World, May 12, 2020, TEI
- Income/Business Activity Tax Update, May 6, 2020, Electronic Transactions Association (ETA) and Eversheds Sutherland
- COVID-19 SALT Issues, April 22, 2020, Electronic Transactions Association (ETA) and Eversheds Sutherland
- Stuck in the middle again – Latest developments in online marketplace litigation, April 15, 2020
- COVID-19 - Considerations for Employers, March 26, 2020, Eversheds Sutherland
- Behind the eight ball – A look at the present state of marketplace laws and a glimpse into the future, March 18, 2020
- Sales/Use Tax Issues with An International Focus – Mobile Workforce, February 26, 2020, 2020 COST Sales Tax Conference
- State Sales Tax, February 5, 2020, Electronic Transactions Association (ETA) Webinar

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- Marketplace Facilitators, PFACs, and Payment Processors, November 6, 2019, Spotlight Call: Marketplace Facilitators, PFACs, and Payment Processors
- Spotlight Call: Sales Tax Litigation, October 30, 2019, Electronic Transactions Association (ETA)
- State and Local Tax Update, September 25, 2019
- Effective Uses of Technology in Audits and Litigation, May 23, 2019, 2019 Audit and Appeals Conference
- State Tax Litigation Survival Guide: Preparing for Litigation, May 22, 2019, 2019 Audit and Appeals Conference
- State Tax Litigation Survival Guide: Preparing for Litigation, May 20, 2019, TEI 2019 Audits & Appeals Seminar
- SALT Legislative Update – Marketplace Collections, Wayfair Implications and the Taxation of Digital Goods, May 14, 2019, Nashville TEI Spring Seminar
- Cryptocurrency and Taxation of the New Economy, May 14, 2019, 42nd Annual Advanced State and Local Tax Institute
- Review and Preview of Federal Constitutional Issues: The most significant constitutional cases in state taxation over the past year, both in the US Supreme Court and in the state courts, are surveyed, December 17, 2018, 37th Annual Institute on State and Local Taxation
- On the Go: Translating Tax Law for the Mobile Workforce, November 17, 2018, Michigan Tax Conference
- State and Local Tax Update, September 25, 2019
- What's Next After Wayfair?, September 14, 2018, TEI
- Audits & Appeals Seminar: State and Local Tax Controversy, May 2-3, 2018, Tax Executives Institute (TEI)

Admissions



- District of Columbia
- Louisiana

Education



- LL.M., Georgetown University Law Center
- B.C.L., Louisiana State University School of Law
- J.D., Louisiana State University School of Law
- B.A., University of North Carolina

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