

CHRISTOPHER T.
Lutz



Partner | Washington, DC

Chris Lutz is a partner in the Tax Practice Group. He advises on state and local tax matters and represents clients in complex tax disputes.

Chris is a highly experienced state and local tax professional who provides sophisticated counsel to regional, national, and international businesses on the full spectrum of state and local income, sales and use, and related taxes. Equal parts advisor and problem-solver, he works with companies across the country to develop effective tax strategies and resolve disputes heard before state courts and administrative tribunals. Chris has represented clients from the state of Washington to Washington, DC, and in dozens of jurisdictions in between.

Chris' clients include publicly traded Fortune 500 corporations as well as midsize, privately held businesses, emerging growth companies, and startups with interests, investments, and operations in numerous industries, including financial services, insurance, technology, telecommunications, biopharmaceuticals, retail, automotive, energy, and more. He works with owners, executives, and in-house tax departments at every step in the corporate life cycle, from business formation and early-stage financing to mergers, acquisitions, divestitures, and other major transactions.

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A firm believer that tax controversy and tax compliance work go hand in hand, Chris draws on his successes in court and in hearings before tax authorities to develop practical, proactive solutions that help clients achieve their core business objectives.

Chris speaks and writes frequently on state and local tax issues. He has delivered presentations before the Council on State Taxation (where he began his career as a legal fellow), the Georgetown University Institute on State and Local Taxation, the Paul J. Hartman State Tax Forum, the Tax Executives Institute, and the Institute for Professionals in Taxation (for which he served as chair of the State Income Tax Section Planning Committee of the Annual Conference and is a current member of the Sales and Tax Symposium Planning Committee).

Among other publications, Chris has written articles published in *Bloomberg BNA*, *State Tax Notes*, *National Litigation Consultants' Review*, and *The Journal of Multistate Taxation and Incentives*.

Publications

- "State Transfer Pricing Defense Needs Deep Section 482 Analysis," *Bloomberg Tax*, April 23, 2024
- "Intercompany Transactions in Separate Reporting States," *Tax Notes*, April 22, 2024
- "For Your Information: That Might Be a Taxable Service," *Tax Notes State*, Vol. 110, December 11, 2023
- "California's Taxation of Sales of Flow-Through Interests," *Tax Notes State*, Vol. 108, June 26, 2023

Presentations

- "Don't Forget the Man Behind the Curtain: A Discussion on State Audit Policies and Developments," *TEI Minnesota Chapter 38th Annual President's Seminar*, Saint Paul, Minnesota, April 23, 2024
- "Transfer Pricing at the State Level," *Council on State Taxation (COST) Tech Industry Conference*, August 15–16, 2023

Memberships

- District of Columbia Bar
- Chicago Bar Association

Education

- The George Washington University Law School
JD, with honors, 2012
- Vassar College
BA, Environmental Science, 2009

Bar Admissions

- District of Columbia
- Illinois