

Team biographies



Natalie Haynes

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Natalie is a Partner with EY in the Indirect Tax practice. She has more than 19 years in public accounting where she has worked across industries. She serves as the Global Account Sub-Service Line leader to several accounts in Missouri-Kansas market providing clients with indirect tax services across functional areas. She has extensive experience in consumption tax and leads EY's US sales and use tax practice.

Natalie has helped clients with indirect tax implications of mergers and acquisitions and has experience in due diligence and target integration, including assistance with multi-state sales and use tax nexus review and registrations and exemption certificate collection and retention automation. She has performed refund and exposure analysis and provided audit defense, voluntary disclosure agreements and assistance, and financial reporting of contingent liabilities under ASC 450. She leads diverse teams of both tax technicians and data scientists to implement sales and use tax planning opportunities and supporting technology solutions.

Natalie is a regular speaker on indirect tax issues at conferences including Telestrategies Communications Taxation, Associated Industries of Missouri, COST, and Tax Executive Institute.

Natalie received her bachelor's in Business Economics from the University of California, Los Angeles. She is a licensed CPA in California and Missouri and is a member of the American Institute of CPAs (AICPA).