



Marc Grossman
Managing Director SALT

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Profile

At the heart of Marc's mission is providing personalized state and local tax expertise specifically tailored to your issues. In particular, whether the assistance encompasses "one off backstop" inquiries all the way to more in depth turn-key state and local tax consulting solutions, Marc believes in offering "Big Four" state and local tax guidance to companies and "C" Suite Executives so they and their team can focus on their area of expertise.

Professional and Industry Experience

Examining clients' business operations from primarily an indirect tax perspective so as to maximize potential refund opportunities and minimize possible indirect tax exposure; representing clients in sales and use tax and unclaimed property audit examinations; researching state and local tax controversy positions; identifying potential state and local tax refund opportunities; supervising taxability studies; participating in M&A indirect taxation reviews; analyzing results of clients' nexus studies; calculating potential indirect tax exposure; and co-developing indirect tax planning opportunities.

Professional Affiliations

- NJ Attorney
- PA Attorney

Education & Certifications

- LL.M. in Taxation
 - Temple School of Law, May 1996
- J.D. Degree
 - Temple School of Law, May 1995
- B.A. History and Economics
 - Rutgers College, May 1992

Client Focus

Services:

- Sales and Use Tax
- Unclaimed Property

Industries:

- Manufacturing
- Healthcare
- Retail Dealers
- Construction
- Not for Profits

Community Involvement:

- Junior Achievement

Publications and Speaking Engagements

- COST – Sales Tax Conference and Audit Session, February 2019
- *Weighing the Wayfair Decision*, National Webinar, July 19, 2018.
- CPA Academy, Unclaimed Property Webinar, May 2, 2016
- CPA Academy, Sales and Use Tax Webinar, March 22, 2016
- North Carolina Association of CPAs Annual Conference, December 2014
- Council on State Taxation SALT Basics School, January 2014
- UPPO Unclaimed Property Annual Conference, March 13, 2012
- West Virginia Tax Institute Annual Conference, September 26, 2011
- Georgia Healthcare Financial Management Association, December, 9, 2010
- Minnesota Automobile Dealer Association Webinar, December 7, 2010
- Georgia Society of CPAs, Fall Decision Makers Conference, October 21, 2010