



## JORDAN M. GOODMAN

Partner

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"A successful SALT practice is like playing 3D chess. It's half skill, half strategy, and half knowing the other side."

**Jordan is a partner in HMB's State and Local Tax (SALT) Group and focuses his practice on resolving complex SALT controversies for Fortune 1000 corporations and wealthy families, nationwide.**

Jordan represents operationally complex companies in manufacturing, retail, financial services, e-commerce, broadcasting and telecommunications. As an attorney and CPA with decades of experience, Jordan has successfully resolved tax controversies in nearly every state and has counseled clients on the full range of tax issues and organizational structures affecting their businesses. He also represents numerous clients in multistate unclaimed property litigation and advises on a wide range of compliance issues.

Clients seek Jordan's help on a full range of tax issues including corporate income, sales and use, franchise, local licenses, gross receipts, business and occupation, single business, capital stock and unclaimed property matters. He regularly advises on nexus, apportionment, business income, unitary business groups and residency, credits, losses, exemptions and the tax base.

### EDUCATION

University of Illinois,  
J.D.

Indiana University, B.S.  
in Accounting with  
high honors

### ADMISSIONS

Illinois

### LICENSES

Certified Public  
Accountant, Illinois

Jordan represents clients in all facets of unclaimed property issues—from audit notifications and audit defense to protecting sensitive information and resolving legal challenges. Further, Jordan regularly partners with businesses to establish compliance through the voluntary disclosure process and strategic planning.

A sought-after lecturer and author on multi state tax issues, controversies and planning, Jordan is very active in the SALT community as a frequent staple to many major SALT institutions' conferences and publications.

### **Nationwide Counsel, State-by-State Experience**

As perhaps one of the most recognizable people in the SALT community, Jordan is known for his enthusiasm, creativity and practical approach to limiting tax exposure and helping clients through the tax ramifications and benefits of various organizational structures. Clients nationwide rely on him for his strategic state-by-state experience and advice built from decades of experience.

Jordan takes the time to learn the nuances of his client's plans, businesses, and industries. Then, armed with this rare vision and insight, he crafts practical, meaningful, and business savvy solutions.

## **EXPERIENCE**

- Corporate income taxes
- Sales and use taxes
- Franchise taxes
- Local license taxes
- Gross receipts taxes
- Business and occupation taxes
- Single business taxes
- Capital stock taxes
- Unclaimed property matters
- Nexus, apportionment, business income, unitary business groups and residency
- Credits, losses, exemptions, and the tax base

## HONORS

Elected as a fellow in the Litigation Counsel of America

“Illinois Super Lawyer”

## PROFESSIONAL MEMBERSHIPS

The Journal of Multistate Taxation, Member of the Editorial Board

CCH State Tax Income Alert, Member of the Editorial Board

National Multistate Tax Symposium, Member of the Advisory Board

## PRACTICES

State and Local Tax

- Accounting for Income Taxes

- Direct Taxes

- Franchise Tax Compliance

- Indirect Taxes

- Mergers & Acquisitions Restructuring

- Multi-State Tax Planning and Assessment

- Tax Litigation and Support

- Tax Risk Management

- Unclaimed Property