

Kathy Saxton
Managing Director
Deloitte Tax LLP



SERVICE LINE

Multistate Tax Services

SPECIALTY

Indirect Tax

Communications & Digital Offerings

Due Diligence

Nexus Analysis

Inbounds

EDUCATION

BS Accounting – Kansas State University

Masters in Accounting – Kansas State University

PROFESSIONAL AFFILIATIONS

Certified Public Accountant – Kansas, Missouri and Georgia

American Institute of Certified Public Accountants Member

OFFICE LOCATION:

Deloitte Tax LLP
191 Peachtree St. NE,
Suite 2000
Atlanta, GA 30303

OFFICE TELEPHONE:

(404) 220 1878

E-MAIL:

katsaxton@deloitte.com

Professional Experience

Kathy is a Managing Director with Deloitte Tax LLP and part of the Indirect Practice in the Multistate Tax Services Group. She has over 26 years of public accounting experience working in state and local taxation. Kathy is experienced with sales and use tax audit defense, sales and use tax overpayment reviews, taxability matrixes, due diligence, and sales tax restructuring. She has industry experience in cloud-based and digital goods, telecommunications, manufacturing, media, hospitality, utilities, transportation, and retail.

Kathy focuses a large part of her time consulting with a variety of communications and emerging-market clients. She has an extensive background in research and planning, including preparing and reviewing sales and use tax matrixes for SaaS and cloud-based providers. She has worked with clients on matters regarding nexus, characterization, taxability and sourcing. She also has experience assisting with tax engine selection and implementation around taxability of purchases and sales; product mappings; and invoice testing as part of the tax automation process with Deloitte Tax's TMC group and with client in-house teams.

Kathy has presented internationally on matters related to economic nexus and the *Wayfair* case. She works with a number of inbound clients to evaluate nexus, taxability and registration/compliance matters.

Kathy has presented on various tax topics before industry groups including Deloitte's Global Indirect Tax Conference (Europe and Asia), Telestrategies, the Deloitte Tax Telecom Institute, Institute of Professionals in Taxation, COST, the Hartmann Institute, the Wireless Tax Group, and the U.S. Telecom Association. She was also named to the International Tax Review's Indirect Tax Leaders in 2013-2020 and the International Tax Review's *Women in Tax 2015-2020*.